# implementation.

Are you constrained by your current ERP? Have you outgrown Quickbooks, or is the financial burden of SAP or Oracle killing your bottom line? **Partner with Conexus SG today to succeed with a cost effective, efficient, and reliable ERP system**.

# The information you need to power your business.

Transform your data into business insight.	Shorten your days to close cycle with precise and intuitive reporting. Keep your operations on budget, on time, and forecast for what's ahead. Spend less time manually recording data, so you can complete projects quickly and economically.
Access the information you need – quickly and easily.	You want unsurpassed visibility into your business processes. Our solutions are designed to give users quick and simple access to valuable information. We expertly integrate your systems to create a transparent organizational structure that you can navigate with ease.
Get a solution that grows with your business.	From rapid start implementation and efficient data migration, to optimizing your chart of accounts and continued training and education — we keep your software and operations current with the changing needs of your business.

#### Tailored to the way you work

You need an optimized solution that fully integrates all of your operational and financial systems. At Conexus SG, we match your end-goals with solutions that work for your specific needs and business processes. Conexus SG also provides you with individualized training, pre- and post-implementation, to ensure you get the most out of your platform and gain increased visibility into your operations.



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#### Step for step, start to finish — we're there.

From inception through project maintenance, Conexus SG works with you to increase productivity and streamline your business processes. We use Microsoft's **Sure Step Methodology** to examine your requirements, design the best system for your specific needs, deploy modules tailored for your specific needs, and maintain fluid operations – from the moment they go live to well down the road.

### Sure Step Methodology

Microsoft Dynamics Sure Step provides a complete methodology for software implementation. This includes project management discipline and field-tested best practices, plus user-friendly tools that can help you deploy, migrate, configure, and upgrade Microsoft Dynamics products.





# training.

Your toolbox might be full of the sharpest, newest gadgets on the market, but without proper knowledge and training, it might as well be empty. Conexus SG helps you and your employees **take full advantage of your business software, tools, and applications** with our comprehensive set of training services.

# Tailor-made for any stage.

Whether you are optimizing your current ERP solution or in the beginning stages of a new platform implementation, our certified trainers are here to ensure a smooth transition for you and your team. Save time and money by learning it right, the first time around.

#### Pre-Implementation Training

- Familiarizes employees with the look and feel of their upcoming software system.
- Introduces system functions and capabilities.
- Teaches your team how to navigate new software, tools, and applications.

#### Post-Implementation Training

• Serves as a natural follow-through for your newly optimized or implemented solution.

- Tailored application training:
  - KPIs
  - Dashboards
  - Drill down
  - Filter
  - Pivot tables

### Customized for your needs, data, and operations.

Our trainers use **your company's data** as a model, and teach employees how to use your software solution for your work process. Your employees receive **step-by-step guidance**, using familiar data such as your customers' invoices. We also provide immediate training for **your individual issues and pain-points**.





#### Maximize your capabilities.

Our training services help you take complete advantage of your software capabilities. Learn how to fully utilize Microsoft Dynamics GP (Dexterity) & Dynamics SL, Management Reporter, SQL Reporting Services, and Excel Self Service BI (Power Pivot).

We also offer training in accounting system software:

- Financials
- General Ledger
- Accounts Payable
- Accounts Receivable
- Inventory
- Distribution
- Projects
- And many more...





# integration.

Working with Conexus SG means working with peace of mind and confidence, knowing that the internal and external data systems you rely on are being **expertly integrated with your Microsoft Dynamics ERP solution**.

### Tailored integration processes.

You deserve an integration process that is **tailored to the way you work**. We take the time to understand **your specific pain-points** and design the best solution for **your particular needs**. You get a solution that's tailored to your requirements and operations – to help you simplify tasks, increase efficiency, and boost your business value.

### So you can optimize intelligently...



Our consultants will help you build a solution that optimizes the way you work, so you can get the information you need, when and where you need it.

Conexus SG has the knowledge to integrate your external systems in phases to ensure that **everyone on your team is comfortable and well-educated** on the capabilities of their ERP solution. We strive to offer you the ultimate in user

experience and collaborative competences.

#### ...and report accurately.

Ensure that your reports are precise with the help from Conexus SG. Stop second guessing your reporting with a specialized, superiorly integrated ERP solution. Make planning, budgeting, and forecasting straightforward with increased **visibility into your business**.



#### Does your solution fit your business?

For truly optimized business operations, you need your operational and financial systems to be seamlessly integrated. Some things you might consider when evaluating your dynamic business environment:

□ Do you have operational systems that don't talk to your ERP?



- □ Do you share and receive electronic data with your trading partners?
- Have you added new customers, vendors, or subsidiary companies with disparate systems?
- Do you need dynamic access to the information in your CRM system to successfully close more deals?
- □ Do you wish you could see all of this on one single system?

To run a business effectively, you need efficient access to accurate information – **the right information**, **at the right time** – to make the best decisions for your business.







# business intelligence.

As a finance professional, you need to be able to measure your historic performance against your strategic objectives – quickly and easily. With the insight you gain from a partnership with Conexus SG and Microsoft Dynamics ERP, you can **shorten close cycles**, **meet regulatory demands**, and **increase productivity**.

# Are you limiting your business potential?

A quick look at your software and data systems can give you the answer. Common stumbling blocks include:

- □ Spending countless man hours wading through unorganized information.
- $\Box$  Calling IT every time you need to make modifications to a report.
- □ Inaccurate data analysis that keeps you from pulling ahead of your competitors.
- □ No real time access to your Key Performance Indicators so that you can proactively run your business.
- $\Box$  Reliability and timeliness of your data limiting your business deliverables.

Conexus SG helps you access the information you need – when and where you need it – so you can **work faster**, **report more accurately**, and **stay a step ahead of the competition**.

#### Work smarter.

Get in front of your data and more intelligently predict trends with Business Intelligence from Microsoft Dynamics and Conexus SG. Arm your team with the ability to create **detailed reports** and utilize **robust data analysis**. We help you increase productivity, streamline business processes, and minimize risk.





Conexus SG is committed to a tailored approach to your implementation, training, integration, and optimization of your business processes. **Find the precise information you need by drilling down to the data you want.** 

#### Collaborate better.



Detailed data solutions like customized dashboards and **cloud based sharing** capabilities increase efficiency and allow your employees to **collaborate simultaneously online** through Office 365. With **role-tailored KPIs**, your team can focus on what matters to their specific job roles, so you can better prioritize tasks and ensure that operations perform at their best.

# Plan faster.

Microsoft Dynamics allows you to use predictive modeling tools to investigate potential business processes and monitor against strategic goals. You can also examine historical data against current sales orders to **more accurately forecast inventory and product placement**. Project your gross profit trends and understand your fiscal target goals with accurate and timely reporting from **Management Reporter**.

# Dynamic GP Tools



**Business Alerts:** Get customized alerts via email or through Microsoft Dynamics GP whenever your business changes.



**SmartLists:** Instantly create sophisticated queries to drill down to obtain comprehensive information about customers, vendors, inventory items, employee records, and general ledger accounts.



**SmartList Builder:** Allow your employees to build tailored SmartLists that quickly link to Microsoft Dynamics GP as well as other data sources such as CRM or manufacturing systems, and capture data that follows your custom set of criteria.



**Executive Center Dashboard with Charts and KPIs:** View and maintain your key business metrics instantly on a single, intuitive screen.





# SQL Tools

- **SQL Server Reporting Services:** Gain more flexibility in writing your reports with over 90 builtin Microsoft SQL Server Reporting Services reports with an intuitive wizard that makes it easy to deploy reports within your ERP.
- **SQL Server Report Builder:** Produce new reports or modify the chart, key performance indicator, and report formats that come out of the box with Dynamics GP and Dynamics SL as a self-service function.
- Analysis Cubes for Microsoft Dynamics GP and SL and Analysis Cubes Library: Analyze data from personalized perspectives and formats with a report creation wizard for straightforward report creation, including pivot tables.
- **SQL Server 2012 Data Warehousing:** Strengthen your business with an enterprise ready platform that integrates exponential memory capabilities with accelerated BI functionality through familiar Office tools like Excel and SharePoint. Achieve a data warehouse platform that stores well beyond 600TB of information at a fraction of the cost.



# Excel Tools

- **Microsoft Excel Reports:** 220+ built-in, refreshable reports that allow your employees to work with a familiar Microsoft interface.
- **Excel Report Builder:** Develop and customize reports from multiple data sources by utilizing the familiar capability of Excel.
- **SQL Add-ins for Excel:** Empowers your employees to utilize predictive modeling without having to learn complicated data mining processes. Identify trends and problems in your data to evaluate relationships within your information and help you predict future outcomes.
- **Power Pivot:** Evaluate and analyze massive amounts of data through unrivaled computational capability within Excel, and communicate easily in the cloud through SharePoint.

# Propel your business forward.

**Get ahead of your data and the competition.** With Conexus SG, you get a tailored solution that makes strategic management simpler, makes smart reporting easier, and gives you deeper data insight. So you can boost your bottom line and drive your business value further.



# optimization.

Business is good, your company is growing, but your current systems are not supporting your changing vision. You've added operational systems, but the systems don't talk to one another. **It's time to rethink your business and consider how to support it more appropriately.** 

### What to expect from optimization.

Conexus SG helps you optimize your software system to better serve your changing business. We work with you and your team to craft a tailored set of solutions, such as

- Redesigned chart of accounts.
- Faster close cycle.
- Implementing new support modules.
- Report Builder.
- Real time Business Intelligence.
- Redefined iterative process.
- Fully integrated accounting software.
- Better access to data, so you can
  - Drill down.
  - Filter.
  - Pivot & more.

# Tailored for your changing business.

We operate both **within and outside your ERP software** to develop, implement, and integrate the right solutions for your changing business. Our team of consultants work with you to identify **your specific needs and pain-points**, while our certified trainers ensure that **the transition is smooth and easy** for your business and its employees.

With tailored reporting capability, you can send the *information* you want to the *people* you want, *when* you want.



#### The results.

What can you expect from a partnership with Conexus SG and Microsoft Dynamics ERP?

- Shorter close cycle
- Reduced organizational overhead
- Increased productivity
- Improved customer service through more efficient processing of customer orders and invoices
- Reduced IT costs
- Decreased accounting and auditing costs
- Increased profitability through:
  - o Enhanced inventory management
  - Improved AR management
  - Reduced HR and payroll costs

Support your business intelligently and allow it to reach its maximum value. A solid ERP solution from Microsoft Dynamics and Conexus SG empowers you to create greater value for your employees and your investors. The intuitive agility that comes from working with our expert consultants and a Dynamics platform allow you to take your business to the next level.

Contact Conexus SG and connect to the information you need to power your business.



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