SUITESOLUTIONS: AT A GLANCE

Accelerate your NetSuite Implementations

SuiteSolutions are industry-leading, solution accelerators that are designed and developed by NetSuite Professional Services leveraging industry leading practices that have been amassed over two decades of implementing tens of thousands of NetSuite customers worldwide. Our proficiency in various industries has been put to practice within these solutions. With SuiteSolutions, NetSuite offers a library of ready-to-launch solutions to address common business requirements across market verticals. SuiteSolutions facilitate accelerated time-to-market and reduce development costs enabling customers to achieve business agility, faster and with fewer resources.

Key Benefits

- **Leading Practices** – Benefit from NetSuite's technical expertise and leading practices approach to quickly and effectively implement a solution that addresses current business needs, while providing a framework to enable additional features as the business evolves.

- **Accelerate** – Utilize SuiteSolution foundation to quickly assess and identify business requirements and achieve a desired, cost effective solution with quick configurations, resulting in accelerated implementation times.

- **Extend** – Configure foundation solution designed to address common use cases to address specific business requirements.

- **Minimize** – Reduce risk, delivery timeframe and cost by utilizing a solution design that ensures a smooth, well executed implementation and employs leading practices through NetSuite's proven implementation methodology.

ORACLE® + **NET**SUITE

SuiteSolution	Key Features	Value Proposition
Advanced Approvals	• Approval process for Purchase Requisitions, Purchase Orders, Vendor Bills, Expense Reports, Sales Orders, Journal Entries; extensible to support additional transactions • Configurable approval rules and rule groups • Pre-defined approver types such as Supervisor, Employee Hierarchy, Department and Role • Includes advanced approval features: email notifications, delegation, multi-currency, variance thresholds, inline email approvals and line level approvals	• Consistent approval process across transaction types • Configure unique approval routing per transaction • Flexible to meet current and future business needs
Auto Charge Credit Card	• Auto invoicing on fulfillment for Sales Orders with credit card payment method • Bill amount equal to amount shipped	• Improve cash flow by charging customers at fulfillment
Administration & Controls Toolkit	• Capture audit data upon deletion of Sales Orders, Purchase Orders, Item Receipt, Item Fulfillment, Journals, Intercompany Journals and Custom Records • Automate termination of roles that are no longer required, or when the role of an employee is updated • Automated process to remove employee access to sandbox accounts upon termination of access to the production account • Grant and revoke access to SuiteScript and SuiteBundle folders of non-administrative users for a limited time period	• Powerful set of new tools for managing access, security, and audit internal controls • Enhanced security as well as temporary firefighter access around SuiteScript file cabinet management • Robust audit and change management dashboard for real-time, visibility into key configuration, and controls provisioning, and control changes
Bulk Transfers	• Replenish stock for multiple locations from a single warehouse by prorating or over writing calculated quantities • Withdraw available stock for items from multiple locations and consolidate into a single location, with ability to consider reserve of safety stock or a percentage of available stock • Preview bulk transfer orders and review shipped and received status of orders after generation	• Consolidated view of inventory across multiple locations • Facilitates intelligent allocation or withdrawal of inventory across locations
Collection Notes on Invoices	• Provides ability to create, update and delete collection notes for any open invoice • Annotate collection activities, such as email, phone call, conference call, etc. associated with an invoice • Associate notes directly with invoice and customer record	• Track collection activities on the invoice • Record tentative payment information in the collection notes
Consolidated Invoicing	• Individually request or create automated schedule to consolidate invoices for a single billing period • Visibility into invoice consolidations with ability to exclude invoices from consolidation • Linkage maintained between individual invoices and consolidated invoice • Traceability of consolidated invoices to customer payment • Flexible invoice layouts for both print and email options	• Improve end customer experience as they receive a single invoice for a time period • Reduction in invoicing costs • Streamlined billing and accounts receivable processing
Credit Card Reauthorization	• Ability to identify Sales Orders that require authorization or reauthorization • Configurable to define reauthorization business rules as needed • Reauthorizations are triggered using a scheduled script • Warning message is displayed on fulfillment when the sales order does not have a valid authorization	• Maintain valid authorizations when backorders or custom orders extend beyond authorization period • Check for valid authorization before order ships

CSV Integrator	• Single tool for importing CSV file data • Configuration driven framework to allow for mapping of CSV data records • Batch integration for periodic import of data • Download of files using FTP • Supports character encoding within CSV Import mapping • Supports both email based and token-based authentication	• Simple configurations to enable batch integration from external systems to NetSuite • Reduce time and effort for importing different record types
Dashboard Tiles	• Users can view business critical KPIs in a bold, visual, tile layout • Configurable look and feel • Data selected for displayed can be configured through custom records and using saved searches • Tiles are displayed in a custom portlet	• Visually striking way to view key performance indicators • Directs users attention to important data metrics using color or blinking images
Dashboard for Manufacturing	• Multiple KPI scorecards tailored for Manufacturing Industry • Displays KPI scorecards with data regarding Cost Accounting, Engineering, Manufacturing, Purchasing, Shipping and more • Dashboards can be role access enabled • Utilizes Navigation Portlets	• Enhanced accessibility to key metrics for multiple user roles in Manufacturing industry • Real-time monitoring of processes • Supports informed decision making
Dashboard for Software Vertical	• Displays SaaS business critical KPIs with or without Contract Renewals • Displays KPI scorecards with data regarding SaaS metrics, bookings, customers and financials • Most common SaaS metrics included • Uses custom KPIs on trend reports • Role-specific dashboards	• Enhanced accessibility to key metrics for multiple user roles in Software industry • Industry standard metrics for SaaS businesses • Real-time monitoring of processes • Supports informed decision making
Dashboard for Wholesale Distribution	• Multiple KPI scorecards tailored for Wholesale Distribution • Displays KPI scorecards with data regarding Sales & Operations, Supply Chain Management, Warehouse Operations and more • Role-specific dashboards • Utilizes Navigation Portlets and Dashboard Tiles	• Enhanced accessibility to key metrics for multiple user roles in Wholesale Distribution industry • Real-time monitoring of processes • Supports informed decision making
Import Inventory Adjustments	• Provides ability to adjust inventory via import of CSV records • Creates new record by importing into a custom Inventory Adjustment record • Import flags errors for correction and re-submit • Multiple inventory details also available with import record such as Bin, Serial #, Expiration Date along with Quantity • Custom fields also supported	• Facilitates efficient process for ongoing adjustments to inventory • Eliminate manual, error-prone processes
Navigation Portlets	• Organizes navigation links to commonly used functions for specific business processes • Links can be grouped and associated with a category into a visually appealing and intuitive display • Images can be attached to categories to enhance visual display • Categories can be role or user specific	• Minimizes clicks to access menus and needed information • Supports role specific access to data

Pay When Paid	• Align bill payment with customer receivables • Commonly associated with projects, when receivables for the project must fund bill payments • Bills can be reviewed and payment confirmed or deferred prior to payment processing • Option to exempt particular vendors and projects from pay when paid processing • View cash position by project at any time	• Improved cash flow management • Increased visibility of receivables and payables to facilitate bill payment when funds are available
Phantom Bill of Materials	• Allows for sub-assembly bill of materials to be consolidated into a higher level assembly bill of materials creating a single pick list • Configurable preferences to control how Phantom BOM will be processed in a work order	• Increased organization and structure of Bill of Materials when one or more sub-assemblies are used • Reduces the number of work orders
Rebate Management	• Track rebates given or received for items purchased or sold • Apply multiple rebates per transaction • Define priority and "stackability" rules for defaulting rebate agreements that meet the same conditions • Calculate the impact of rebates on sale profit • Calculate rebates using % or amount flat rate or fixed cost as well as guaranteed profit % • Create a rebate claim on demand • Re-calculate rebates when rebates are modified or backdated	• Manage rebate agreements with customers or vendors, based on sale or purchase of goods and services • Assess impact of rebates on profitability • Real-time view of rebates applied per transaction
Script Queue Manager	• Ensures scheduled scripts execute on most available queues • Split the load across multiple queues for scheduled scripts that process records returned by a saved search • Dynamically assign batches of records to be processed concurrently by different deployments • Configuration options to specify number of queues, and minimum records per process	• Efficient use of SuiteCloud plus licenses • Optimized processing of large data volumes
Shared Vendor Bills	• Distribution of expenses across different subsidiaries, departments, classes, locations or accounts is supported • Ability to define expense distribution schedule as needed, and assign distribution schedule to bill at time of vendor bill creation • Flexibility to apply distribution schedule entire bill or exclude line items • Automated generation of Standard or Inter-Company JE's to reflect distribution for approved vendor bills	• Improved control and visibility into financial impact of shared expenses at time of vendor bill approval • Streamlined process for management of expense distribution and associated journal entries